

Startup in the alternative energy field seeks Director/VP Marketing & Sales.

Key Responsibilities

A senior **sales and marketing** person for the global market (including developing countries), to create and develop new business connections, negotiate and close deals.

- Collaborate closely with the SVP, Business Development to design sales strategies, plans and forecasts by providing thorough analysis, information, insight and advice.
- Develop sales and marketing strategies which provide for aggressive revenue growth in this exciting market sector.
- Generate and track leads/opportunities, move evaluations forward, and close deals.
- Position based in Israel, with extensive travel, mostly to developing countries.

Qualifications

- International sales experience (deals of 100K USD and above); hardware sales experience - advantage.
- Developing countries experience.
- Fluent English; additional languages (especially French or Spanish) - advantage.
- Dual nationality.
- Desire and ability to work in an early stage start-up.
- Excellent phone and interpersonal skills.
- Self-motivated, high-energy with the ability to manage diverse relationships and multiple, complex projects simultaneously
- Creativity and critical thinking skills to tackle a variety of challenges from the industry level to client-specific

Please send CV to: israel@tswind.com